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ANNUAL AUDITED REPORT FORM X-17A-5

PART III

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FACING PAGE

Information Required of Brokers and Dealers Pursuant of Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	G 01/01/03 AND 1	ENDING 12/31/03
	MM/DD/YY	MM/DD/YY
A. F	REGISTRANT IDENTIFICATION	V
NAME OF BROKER-DEALER:		
AND THE OWNER OF THE PARTY OF T	DED INCODDODATED	OFFICIAL USE ONLY
STANDARD INVESTMENT CHARTE		FIRM ID. NO.
ADDRESS OF PRINCIPAL PLACE OF B	USINESS: (Do not use P.O. Box No.)	
2801 BRISTOL ST., SUITE 10		
•	(No. and Street)	
COSTA MESA	CALIFORNIA	92626
(City)	(State)	(Zip Code)
NAME AND TELEPHONE NUMBER OF	PERSON TO CONTACT IN REGAR	D TO THIS REPORT
JOHN H. NORBERG		714/444-4300
		(Area Code — Telephone No.)
В. А	CCOUNTANT IDENTIFICATIO	N
INDEPENDENT PUBLIC ACCOUNTANT	T whose opinion is contained in this Rep	port*
GOODRICH, GOODYEAR & HINDS	, AN ACCOUNTANCY CORPORAT	NOI
	(Name — if individual, state last, first, middle name)	
6700 E. PACIFIC COAST HWY.	, SUITE 255, LONG BEACH,	CA 90803
(Address)	(Ciry)	(State) Zip Code
CHECK ONE:		
☑ Certified Public Accountant		
☐ Public Accountant ☐ Accountant not resident in Uni	ted States or any of its possessions.	PROCESSED
	FOR OFFICIAL USE ONLY	MAR 22 2004
		THOMSON FINANCIAL

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountan must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2)

OATH OR AFFIRMATION

I. JOHN H. NORBERG , swear (or affirm) that, to
best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm
STANDARD INVESTMENT CHARTERED INCORPORATED
Comment of the commen
nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified soley as that
a customer, except as follows:
$\boldsymbol{\rho}$
John H Horting
Signature
PRESIDENT Title
Teorge J. Stan
// Notary Public
GEORGIA F. SHAW
Commission # 1309547
Notary Public - California
This report** contains (check all applicable boxes): (a) Facing page. Los Angeles County My Comm. Expires Jul 4, 2005
(a) Facing page. (b) Statement of Financial Condition. My Comm. Expires Jul 4, 2005
(b) Statement of Financial Condition.
(c) Statement of Theorie (2003). (d) Statement of Changes in Financial Conditions. Cash Flows
(a) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.
(f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
(g) Computation of Net Capital
☐ (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
☐ (i) Information Relating to the Possession or control Requirements Under Rule 15c3-3.
☑ (j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and
Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
(k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of
solidation.
(I) An Oath or Affirmation.
 (m) A copy of the SIPC Supplemental Report. (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous au
(n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous au (o) Independent Auditors' Report on Internal Accounting Control
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**For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

STANDARD INVESTMENT CHARTERED INCORPORATED

FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2003

(With Independent Auditors' Report Thereon)

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Goodrich, Goodyear & Hinds

An Accountancy Corporation

INDEPENDENT AUDITORS' REPORT

The Board of Directors Standard Investment Chartered Incorporated Costa Mesa, California

We have audited the accompanying statement of financial condition of Standard Investment Chartered Incorporated as of December 31, 2003, and the related statements of income, changes in stockholders' equity, and cash flows for the year then ended that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Standard Investment Chartered Incorporated as of December 31, 2003, and the results of its operations and its cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained on Pages 10 and 11 is presented for the purpose of additional analysis and is not a required part of the basic financial statements but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Toodich Soodean & Hinds

Long Beach, California February 19, 2004

STANDARD INVESTMENT CHARTERED INCORPORATED STATEMENT OF FINANCIAL CONDITION

DECEMBER 31, 2003

ASSETS

Cash Deposits:			\$ 20,397
Clearing broker/dealer - Allow Clearing broker/dealer - Non-a		25,000 <u>13</u>	25,013
Total cash and cash equ	valents.		45,410
Receivables - Commissions			11,427
<pre>Investments: Marketable equity securities, at market value NASDAQ stock, at cost Other, at cost</pre>		77,489 3,000 99,630	180,119
Property and equipment, net of accumulated depreciation of \$32	,653		47,977
Deposits			600
Total assets			\$ <u>285,533</u>
LIABILITIES	AND STOCKHOLDERS'	EQUITY	
Accounts payable Credit line Income taxes payable			\$ 1,500 11,612 12,400
Total liabilities			25,512
Commitments			- .
Stockholders' equity:	1		
Common stock without par value authorized 100,000 shares; is and outstanding - 30,000 shar Retained earnings	sued es \$	30,100 229,921	
authorized 100,000 shares; is and outstanding - 30,000 shar	sued es \$		260,021

The accompanying notes are an integral part of these financial statements.

STATEMENT OF INCOME

YEAR ENDED DECEMBER 31, 2003

Revenues:			
Commissions and concessions,			
net of clearing charges		\$	407,854
Mutual fund concessions			46,299
Insurance commissions			177,108
Direct Participation Program			
concessions			75,059
Consulting fees			50,750
Realized/unrealized gain on securities			74,670
Interest and dividends			1,563
Other		-	43,171
Total revenues			876,474
Expenses:			
Accounting	\$ 5,350		
Auto	16,450		
Bank service charges	506		
Commissions	255,559		
Consulting fees	162,173		
Depreciation and amortization	3,000		
Dues, memberships and publications	22,088		
Filing fees	3,762		
Insurance	10,816		
Interest	988		•
Legal fees	8,470		
Officer's compensation	201,599		
Office supplies and expense	47,066		
Postage and delivery	590		
Professional services	6,485		
Rent	41,234		
Repairs and maintenance	6,325		•
Research	4,000		
Telephone	14,175		
Travel and entertainment	28,868		
Utilities	2,617		
Other	3,535		
Total expenses			845,656
Income before income taxes			30,818
Income taxes			(12,400)
Net income		\$_	18,418

The accompanying notes are an integral part of these financial statements.

STANDARD INVESTMENT CHARTERED INCORPORATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY

YEAR ENDED DECEMBER 31, 2003

	Common Stock	Retained Earnings	Total
Balance at December 31, 2002	\$ 30,100	211,503	241,603
Net income for the year ended December 31, 2003		18,418	18,418
Balance at December 31, 2003	\$ <u>30.100</u>	<u>229,921</u>	260,021

STANDARD INVESTMENT CHARTERED INCORPORATED STATEMENT OF CASH FLOWS

YEAR ENDED DECEMBER 31, 2003

Cash flows from operating activities: Net income Adjustments to reconcile net loss to net cash provided by operating activities: Unrealized loss on securities \$ 16,340 Depreciation and amortization 3,000 Decrease in receivables 4,334	\$	18,418
Increase in income taxes payable 11,600		
Total adjustments		35,274
Net cash flows provided by operating activities		53,692
Cash flows from investing activities: Purchase of equipment (3,000) Additional investment purchases made (28,653)		
Net cash flows used for investing activities		(31,653)
Cash flows from financing activities: Credit line additions, net 3,634		
Net cash flows provided by financing activities		3,634
Net increase in cash		25,673
Cash and cash equivalents, beginning of year		19,737
Cash and cash equivalents, end of year	\$	45,410
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION	<u>N</u>	
Cash paid during the year for income taxes	\$	800
Cash paid during the year for interest expense	\$	988

The accompanying notes are an integral part of these financial statements.

STANDARD INVESTMENT CHARTERED INCORPORATED NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2003

(1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Business

The Company is a registered broker-dealer incorporated under the laws of the State of California maintaining its only office in Costa Mesa, California, and is subject to a minimum net capital requirement of \$5,000 under SEC Rule 15c3-1. The Company operates pursuant to the (K)(2)(ii) exemptive provision of SEC Rule 15c3-3 and does not hold customer funds or securities. The Company acts as an introducing broker/dealer and clears all transactions with and for all customers on a fully disclosed basis with a clearing broker/dealer in Southern California. The Company does not require collateral for its receivables and is subject to the risks inherent in the economy.

Method of Accounting

The Company maintains its books and records on the accrual basis.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires the use of management's estimates. Actual results could vary from the estimates and such variance could be material.

Property and Equipment

The Company depreciates its assets over their useful lives of three to thirty-nine years using the straight-line depreciation method.

Income Taxes

Income tax expense includes federal and state taxes currently payable and, when applicable, deferred taxes arising from temporary differences between income for financial reporting and income tax purposes. Those differences arise primarily from the use of the accrual basis for financial reporting and the cash basis for income tax purposes, the deductibility of State franchise taxes in different years for financial and tax purposes, the difference in depreciation methods used for financial versus tax purposes, and the carrying value of certain investments.

SIPC

The SIPC assessments have been determined fairly in accordance with applicable instructions and were remitted timely.

Cash Equivalents

For purposes of the statement of cash flows, the Company considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

STANDARD INVESTMENT CHARTERED INCORPORATED NOTES TO THE FINANCIAL STATEMENTS, CONTINUED

DECEMBER 31, 2003

(2) INVESTMENTS - MARKETABLE SECURITIES

The Company holds investments of equity securities. At December 31, 2003, the Company had investments in various marketable equity securities with a market value of \$77,489 and a cost basis of \$62,382.

(3) INVESTMENTS - OTHER

Investments - Other are carried at cost and consist of the following:

Investment in	limited partnership country club membership restricted securities	\$ 89,942 8,750 938
Total		\$ 99,630

The market value of such investments approximates or exceeds cost at December 31, 2003.

(4) PROPERTY AND EQUIPMENT

Property and equipment consists of the following:

Vehicles Furniture and equipment Leasehold improvements	\$	49,933 20,697 10,000
Less accumulated depreciation		80,630 <u>(32,653</u>)
Net property and equipment	Ś	47.977

(5) INCOME TAX EXPENSE

Income tax expense consists of the following components:

	Current	Deferred	Total
Federal California	\$ 7,400 5,000	\$ - -	\$ 7,400 5,000
Total	\$ <u>12,400</u>	\$	\$ <u>12,400</u>

STANDARD INVESTMENT CHARTERED INCORPORATED NOTES TO THE FINANCIAL STATEMENTS, CONTINUED

DECEMBER 31, 2003

(5) INCOME TAX EXPENSE, Continued

Deferred taxes are accounted for under Financial Accounting Standard No. 109 (FAS 109) which uses an asset and liability approach in recognizing timing differences. This approach requires the recognition of deferred tax assets and liabilities for the expected future tax consequences of such differences. Such differences relate primarily to cash basis reporting for tax purposes and accrual for financial purposes, the difference in the recognition of gains and losses on marketable securities for tax and financial reporting purposes and different depreciation methods for tax and financial purposes. The deferred taxes computed on timing differences at December 31, 2003, netted to an immaterial amount and, therefore, no provision has been made.

(6) LEASE COMMITMENT

The Company occupies facilities under a non-cancellable lease expiring in March 2008. The lease provides for a minimum monthly rent ranging from \$5,426 at its inception to \$5,983 in its final year. The annual minimum future commitments under this agreement are as follows:

Year Ended December 31,	Amount
2004	\$ 66,496
2005	68,184
2006	68,953
2007	71,524
2008	11,967
	\$ <u>287,124</u>

Total rental expense for 2003 amounted to \$41,234.

(7) CONCENTRATIONS OF CREDIT RISK

The Company's customer base is located primarily in California. Financial instruments that potentially subject the Company to credit risk are trade receivables and investments. The Company uses an established clearing broker-dealer to clear all transactions for its primary receivables and requires no collateral. The Company's investments, which consist primarily of marketable securities and a limited partnership interest, are continually reviewed for changing market value, and the carrying value is adjusted should it fall materially below cost.

STANDARD INVESTMENT CHARTERED INCORPORATED NOTES TO THE FINANCIAL STATEMENTS, CONTINUED

DECEMBER 31, 2003

(8) NET CAPITAL

The Company is subject to a \$5,000 minimum capital requirement under SEC Rule 15c3-1 which requires that the ratio of aggregate indebtedness to net capital shall not exceed 15 to 1. Net capital and the related net capital ratio fluctuate on a daily basis; however, as of December 31, 2003, net capital was \$97,178 which exceeded the required minimum capital by \$92,178. The aggregate indebtedness to net capital ratio was 0.26 to 1.

STANDARD INVESTMENT CHARTERED INCORPORATED COMPUTATION OF NET CAPITAL PURSUANT TO RULE 15c3-1

DECEMBER 31, 2003

Total equity from statement of financial condition	\$ 260,021
Less non-allowable assets: NASDAQ stock \$ 3,000 Other investments 99,630 Property and equipment, net 47,977 Deposits 600 Non-allowable interest on clearing deposit	
Total non-allowable assets	(<u>151,220</u>)
Net capital before haircut	108,801
Haircut - marketable securities (\$77,489 @ 15%)	(11,623)
Net capital	\$ <u>97,178</u>
COMPUTATION OF BASIC NET CAPITAL REQUIREMENT Minimum net capital required (6-2/3% of aggregate indebtedness or \$5,000,	Γ
whichever is greater)	\$5,000
Net capital from above	\$ <u>97,178</u>
Excess net capital	\$ <u>92,178</u>
COMPUTATION OF RATIO OF AGGREGATE INDEBTEDNESS TO NE	T CAPITAL
Total liabilities (aggregate indebtedness)	\$ <u>25,512</u>
Ratio of aggregate indebtedness to net capital	<u>0.26 to 1</u>
Percentage of debt to debt-equity total computed in accordance with Rule 15c3-1(d)	N/A

STANDARD INVESTMENT CHARTERED INCORPORATED RECONCILIATION OF NET CAPITAL

DECEMBER 31, 2003

Net capital as reported in unaudited Focus Report Part IIA

\$ 108,791

Adjustments:

Increase in income taxes payable Reclassify interest on clearing deposit as non-allowable

\$ (11,600)

<u>(13</u>)

Total adjustments

(11,613)

Net capital as reported in audited financial statements

\$ 97,178

The computation of net capital as reported in the unaudited Part IIA filing differs from the audited net capital as noted above. While such difference is material, the Company is in compliance with the minimum net capital requirements, and the difference is related primarily to the recording of income tax liabilities.

Goodrich, Goodyear & Hinds

An Accountancy Corporation

REPORT ON INTERNAL CONTROL STRUCTURE

The Board of Directors Standard Investment Chartered Incorporated Costa Mesa, California

In planning and performing our audit of the financial statements and supplemental schedules of Standard Investment Chartered Incorporated for the year ended December 31, 2003, we considered its internal control structure in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by Rule 17a-5(g)(1) of the Securities Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company, including tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- Making quarterly securities examinations, counts, verifications, and comparisons;
- 2. Recordation of differences required by Rule 17a-133;
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control structure policies and procedures and the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control structure or the practices and procedures referred to above, errors or irregularities may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the degree of compliance with them may deteriorate.

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control structure that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of the report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives, in all material respects, indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2003, to meet the SEC's objectives.

This report is intended solely for the use of the Board of Directors, management, the SEC, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and should not be used for any other purpose.

Toolich Goodew & Zinds

Long Beach, California February 19, 2004